

PRESS RELEASE

For immediate release

LAURENTIAN BANK DECREASES ITS MORTGAGE RATES

Montreal, January 7, 2004 — Laurentian Bank announced today that it is decreasing its mortgage rates. The changes are as follows:

TERM	RATE					VARIATION		
6 month open:	from 6.660	%	to	6.600	%	0.00	%	
6 month closed :	from 5.450	%	to :	5.450	%	0.00	%	
6 month convertible :	from 5.450	%	to :	5.450	%	0.00	%	
1 year open:	from 6.550	%	to	6.550	%	0.00	%	
1 year closed :	from 4.750	%	to 4	4.750	%	0.00	%	
18 month closed :	from 5.150	%	to :	5.150	%	0.00	%	
2 year :	from 5.300	%	to :	5.300	%	0.00	%	
3 year :	from 5.900	%	to :	5.800	%	- 0.10	%	
4 year :	from 6.250	%	to	6.150	%	- 0.10	%	
5 year :	from 6.450	%	to	6.350	%	- 0.10	%	
6 year :	from 7.300	%	to	7.200	%	- 0.10	%	
7 year :	from 7.550	%	to '	7.350	%	- 0.20	%	
8 year :	from 7.700	%	to '	7.600	%	- 0.10	%	
9 year :	from 7.700	%	to '	7.600	%	- 0.10	%	
10 year :	from 7.900	%	to '	7.800	%	- 0.10	%	

These new mortgage rates will be effective as of January 8, 2004.

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Information:

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